

# Drug Detection Report

NEWS & ANALYSIS FOR DRUG TESTING PROFESSIONALS

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## Sageful Corp. Releases New Client Information Management Software

Sageful Corporation, in Boston, Mass., has released its client information management software — DAT Information Manager version 6.0 — for drug and alcohol treatment programs in the workplace as well as corrections and probation programs.

Leila Dillon, vice president of marketing, says the DAT Information Manager “tracks donors, specimens, results and schedules, generates regulatory and analytical reports, automatically alerts responsible parties when critical events occur, and records ironclad chain-of-custody evidence.”

“We feel as though we have made great strides in making many community corrections departments more successful with their drug testing programs, and we are now looking to provide the workplace market with a similar drug testing, data management solution,” Dillon says.

She points to the experience of the Suffolk County Sheriff’s Office, which said an earlier version of the program increased efficiency and improved outcomes by providing “the right information at the right time.”

Dillon says the ability to update drug test results automatically increases program efficiency, reduces error, saves money and ensures that client information is always up to date.

Employers can use the program to capture employees’ drug test results in a centralized database, and obtain contact information, demographic information, types of tests

administered and track results. Employers then can run comprehensive reports for any desired time period, and determine how many tests were positive, how many were negative and what drugs have been found in the workplace, Dillon explains.

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